

Western National Insurance Group

4700 West 77th Street Edina, Minnesota 55435-4818 P (952) 838.5350 or (800) 862.6070

w www.wnins.com

CONTRACTOR QUESTIONNAIRE

nasbp.org/toolkit

The relationship company

			I. BUSINESS IN	IFORM	IATION				
Busin	ess Name:								
Conta	ct Name:			Email:					
Firm /	Address:								
Phone	e:		Fax:			Website:			
State	of Incorporation:					Year Started:			
Tax ID):					Is your firm union?	Yes No Both		
Contr	acting Specialty:								
LEED	Project Experience:	Yes Numb	per of Projects:		Y	es Number of LEED (Certified Employees:		
Geog	raphic Area(s) of opera	tion: (Territory)							
Туре	of Business:	C-Corp.	p. 🗌 Sub S-Corp. 🗌 Part. 🗌 Sole Prop			p. 🗌 LLC 🔲 LLP			
Empl	oyees(# of):	Office:	Field (min):		to (max)	: Current	: Total:		
Affilia	tions:	AGC	ASA ABC		ΔA	Other:			
Certif	ications:	□ 8a □	HubZone SDVOSB						
			II. OFFICER IN	FORM	ATION				
Lista	ll Owners, Proprietors	Partners and Off							
LISU	tt Owners, Proprietors	, Partilers and On	icers of firm.						
	a: Full legal name			b: %	owned	c: Date of birth	d: Social Security Number		
Ex.	e: Position		f: Since		g: Hom	e address			
	h: Spouse legal name					i: Spouse date of birth	j: Spouse Social Security Number		
	a:			b:	%	c:	d:		
1.	e:		f:	'	g:				
	h:					i:	j:		
	a:			b:	%	c:	d:		
2.	e:		f:		g:				
	h:					i:	j:		
					%				
3.	a:		f:	b:		c:	d:		
3.	e: h:		1:		g:	i:	j:		
	п.					1:	J:		
	a:			b:	%	c:	d:		
4.	e:		f:		g:				
	h:					i:	j:		
	a:			b:	%	c:	d:		
5.	e:		f:		g:				
	h:					i:	j:		
Will all owners and their spouses provide full personal indemnification to the surety?									
Explain:									
Is there a buy/sell agreement among the owners of the business?									
Is this agreement funded by life insurance?						Yes No			

	III. BUSINESS DE	ETAILS					
Has your firm or any of its principals ever petitioned for banks	uptcy, failed in busin	ess, failed to complete	e a contract,				
or caused a loss to a surety? If yes, please attach explanation.							
s your firm or any of its owners or officers currently involved in any litigation? If yes, please attach explanation.							
Percentage of the firm's work for: Government Owners: Trades you normally undertake with your own employees: Percentage of the firm's work normally subcontracted to other trades you normally subcontract: Sub bonding policy: Preferred job size range: \$ to \$ 1 t	None (Paper GC) ers: Number of jobs at a til Number		% Other Contractors:	%			
IV	FINANCIAL INFO	RMATION					
Name of CPA Firm:	TINANCIAL INFO	Fiscal Year E	nd:				
Contact Name:		E-mail:	iiu.				
Company Address:		L mait.					
Company Phone:	Fax:		Website:				
On what basis are taxes paid?	Cash	Completed Job		% of Completion			
On what basis are financial statements prepared?	Cash	Completed Job		% of Completion			
On what level of assurance are financial statements prepared	? CPA Audit	Review	Compilation	ļ.			
How often are internal financial statements prepared?	Annually	Semi-Annually		Monthly			
How are bills paid? Discounts taken as offered		n payment terms		ays of due			
Any material troubled A/R? No Yes							
Changes to the balance sheet since last fiscal year end: (contributions, distributions, loans, material asset buys or sells, financing, etc.)							
	, , , , , , , , , , , , , , , , , , , ,	.,	3,	,			
Do you have a full time accountant on staff? Yes	No Name:						
Staff accountant professional designations: CPA CCIFP Other:							
Staff accountant professional designations:							
Estimating software:							
Job cost software:							
Job Cost Software.							
	V. BANK INFORM	IATION					
Name of Bank:		Address:					
Contact Name: Pl	none:	_	E-mail:				
With this bank since: Relationship currently in	ludes: Deposit a	ccounts Revolv	ing line of credit 🔲 Te	rm loans			
Line of credit (LOC) year opened: Amount: \$ Line expires:							
LOC - Unsecured Secured By:							
LOC - special terms or sub limits:							
Other banks used and purpose:							
VI. E	XPERIENCES & R	EFERENCES					
Previous bonding companies:							
	ates	R	leason for leaving				
Have you ever been turned away by a surety: Yes I	No If yes, why?						

est completed contract	s: (largest firs	t)								
a: Job name	b: (City, State	c: Contr	c: Contract price		d: Gross profit		mpl.	f: Bond	ed?
g: Contract name		h: Firm		i: Phon	e	j: Fa	X	k:	E-mail	
l: Project Description	:									
a:	b:		\$		\$		e:		f:	Yes [
g:		h:		i:		j:		k:		
l:								1		
a:	b:		\$		\$		e:		f:	Yes [
g:		h:		i:		j:		k:		
l:										
a:	b:		\$		\$		e:		f:	Yes
g:		h:		i:		j:		k:		
l:				ı						
a:	b:		\$		\$		e:		f: 🗌	Yes
g:		h:		i:		j:		k:		
t:										
a:	b:		\$		\$		e:		f: 🗆	Yes
g:		h:		i:		j:		k:		
l:		·								
r suppliers: (largest vo	lume first)									
Name		Products		Phone		Fax	C	ontact n	ame	Last
r trade subcontractors	(or contracto	rs if you are a trade co	ntractor): (l	argest volu	me first)					
Name		Trade		Phone		Fax	C	ontact n	ame	Last
ialty trade subcontract	ors:									
Name		Trade		Phone		Fax	C	ontact n	ame	Last

		VIII. KI	EY PERS	ONNEL							
Additional key personnel:											
	Name			Position Birth year		r This company		Total			
1.											
2.											
3.											
4.											
5.											
						·					
		IX. LIFE INSU	RANCE	INFORMATI	ION						
Life in	surance in effect on officers or key	personnel:									
	Insured	Beneficiary		Dea	ath benefit		Insurance company				
1.											
2.											
3.											
4.											
		X. BUSINESS IN	SURAN	CE INFORM	ATION						
Staff F	Risk Manager:		Desid	gnations:	AFSB	CPCU 🗆 C	RIS 🗌 Oth	er			
Insurance Broker/Agency:				City/State:							
	Agent's Name:			E-mail:							
Phone	Phone:			Fax:							
Key Ex	opiration Dates:										
		XI. SUBSIDIA	RIFSAN	ID AFFILIAT	FS						
Cub-:	disvice and affiliates of the annull-		IXIES AI	V ALTIEIAI							
Subsid	diaries and affiliates of the applican	Ownership/relationship	_	Type of bu		FEIN	C	In demandaria			
1	Firm name	Ownership/retationship	9	Type of bu	isiness	FEIN		. Indemnity?			
1. 2.							Yes Yes	No No			
3.							Yes	□ No			
4.							Yes	□ No			
5.							Yes	□ No			

Remarks:

	XII. ATTACHMENTS
Current interim Current person Bank Line of C Business Plan Federal Tax Re Company - Personal - Buy/Sell Agree Specimen copy Certificate(s) o Resumes of ow Brochure and/	years:
outen preude (Applicant(s) hereby authorize the Surety Company and the Agency to make such pertinent inquiry as may be necessary from business and personal credit reporting agencies, financial institutions, persons, firms, and corporations, in order to confirm and verify information referred to or listed on this application.
	This questionnaire must be signed by an owner or officer of the company for which bonding is being requested.
Name of Firm: Completed by: Title:	
Signature:	Date:
Additional Remark	KS: